

Driving Enterprise Intelligence
Through Scalable AI & Data Solutions

Investor Presentation

August 2026



TABLE OF CONTENTS

03

About us

12

Our right
to win

16

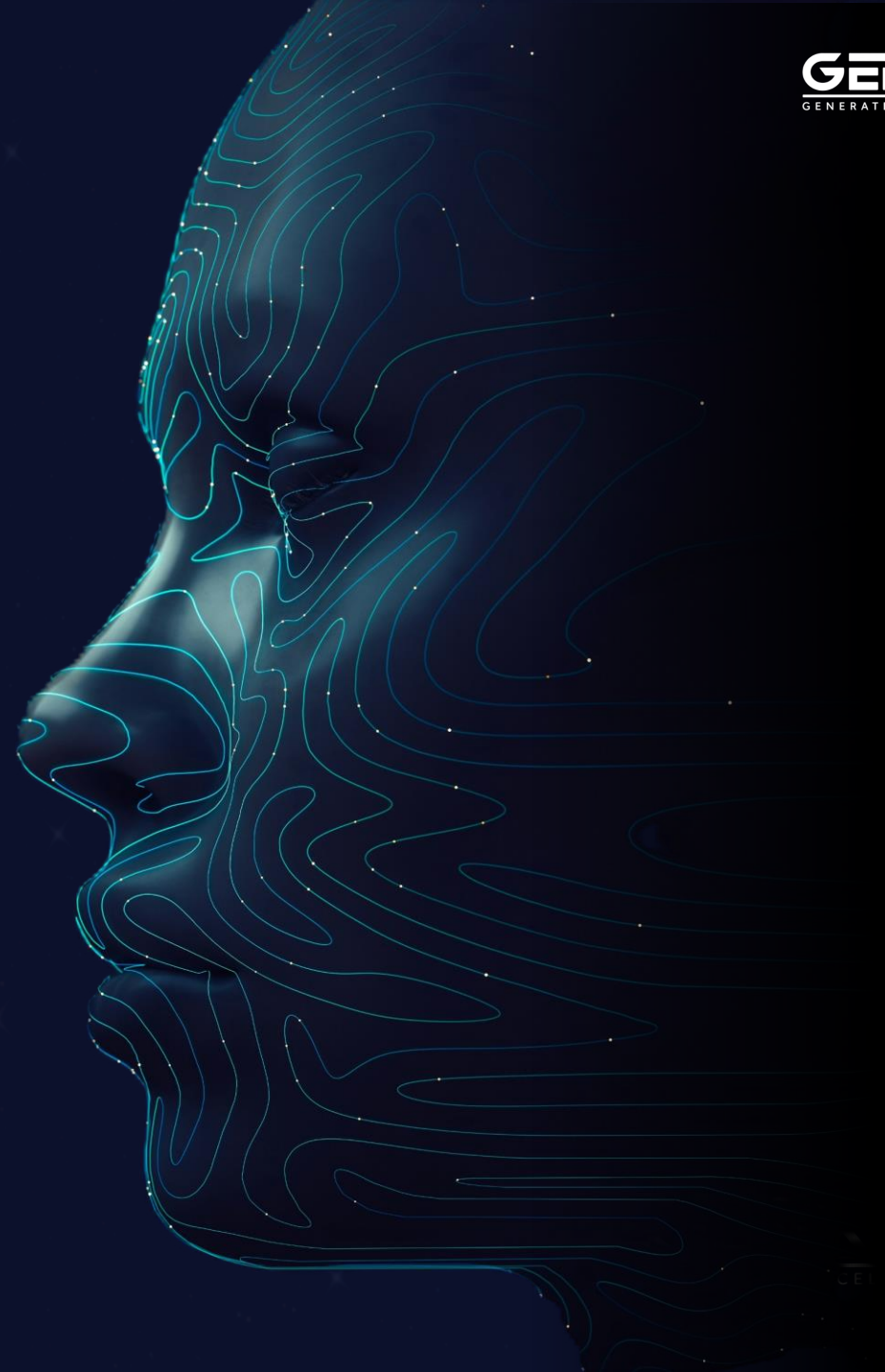
Growth
strategy

21

Financial
overview

30

Market
opportunity



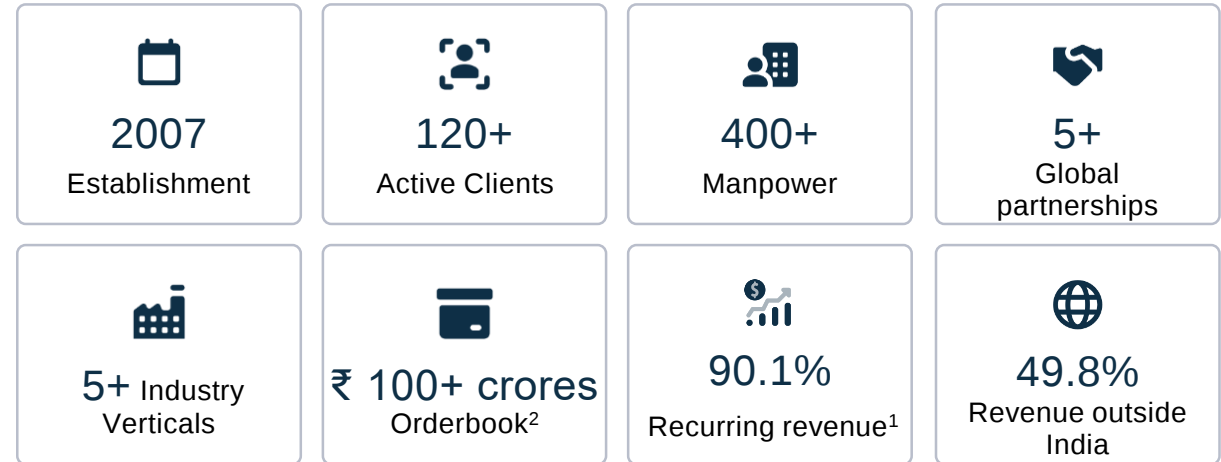
Driving enterprise transformation through AI, planning, and analytics

GenXAI delivers integrated AI & analytics solutions, helping businesses to automate, optimize and make smarter decisions for measurable impact

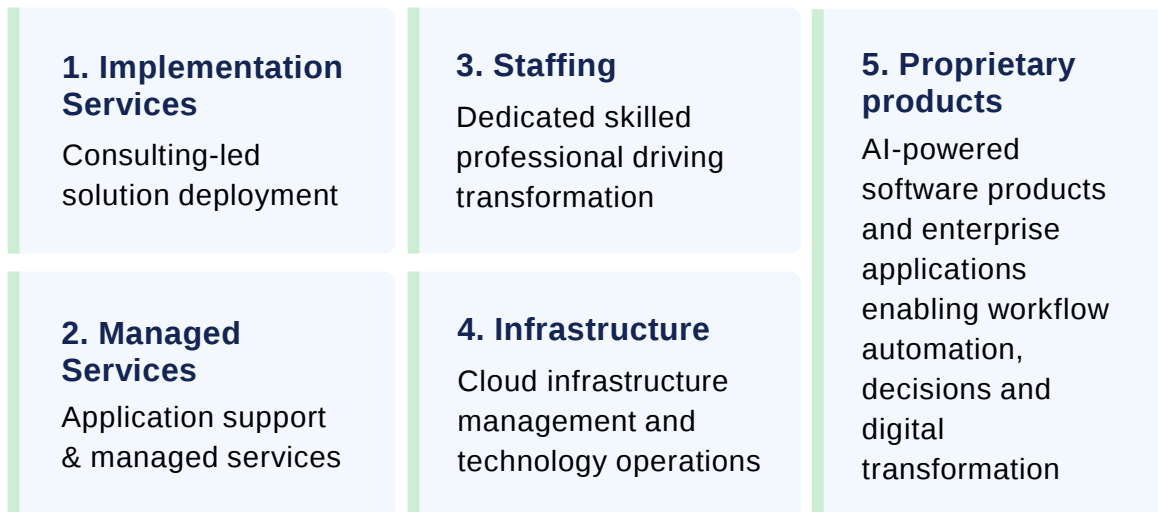
Our Enterprise Performance Management (EPM) foundation



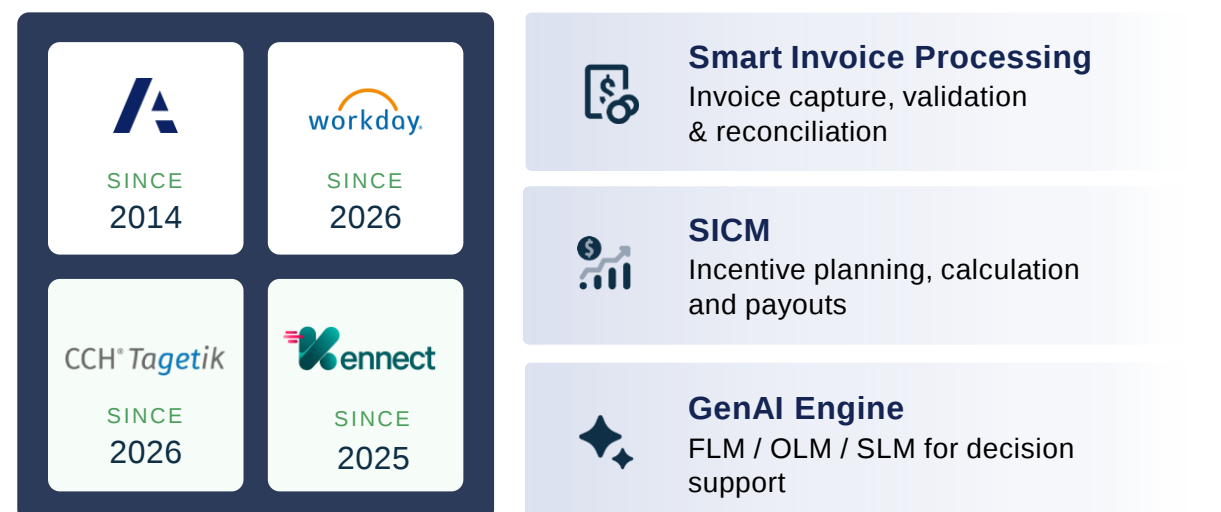
GenXAI at a glance



Our business model / Core offerings



Our EPM partnerships and proprietary products



Integrated, end-to-end AI capabilities

AGENTIC AI



Enterprise AI
agents



AI copilots



Workflow
automation

GENERATIVE AI



Advico AI



Enterprise
GenAI



Knowledge
assistant

ENTERPRISE AI APPLICATIONS



Smart
Invoicing
Management



Sales Incentive
Compensation
Management



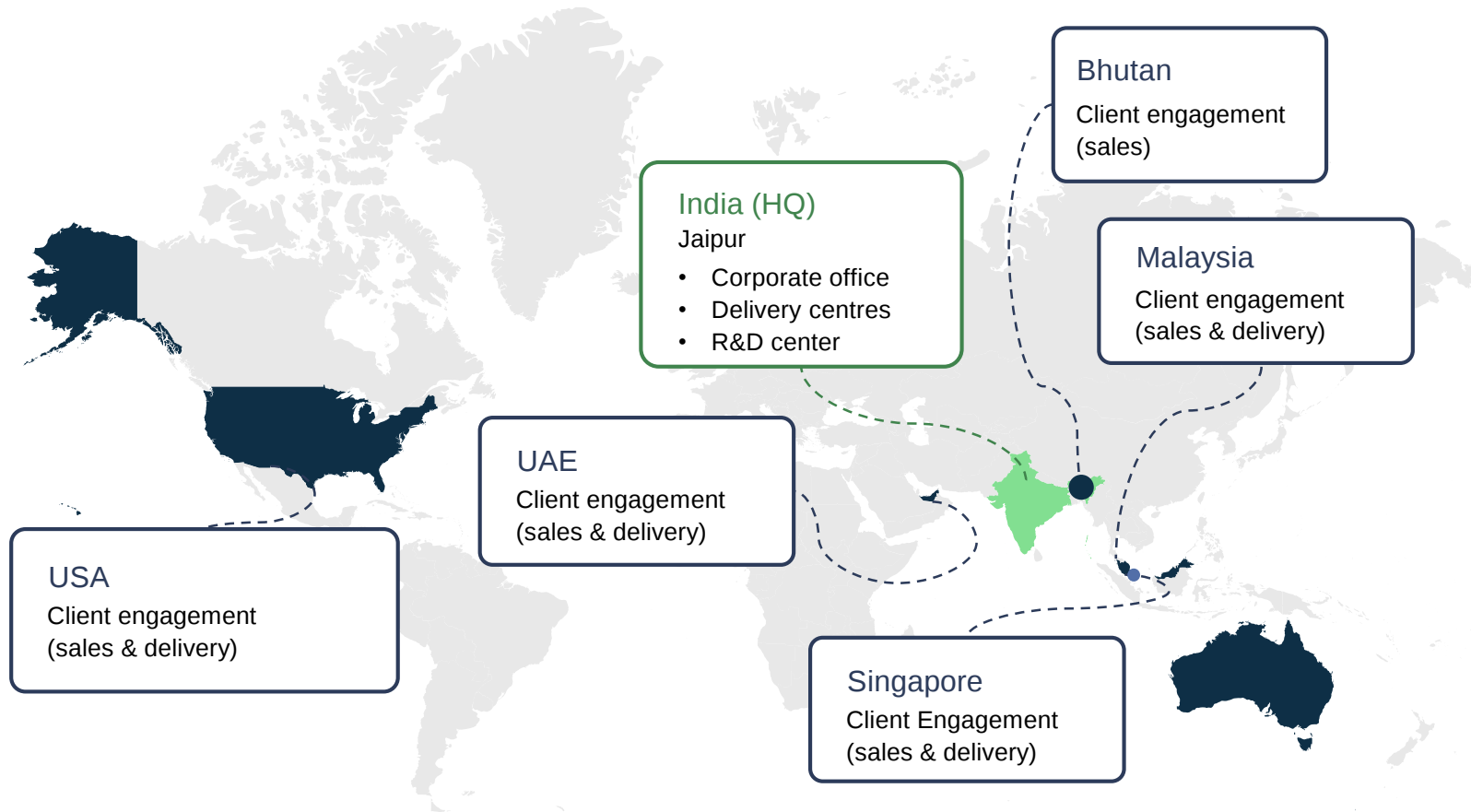
Predictive
Analytics

AI PORTFOLIO



Our global footprint, delivering value everywhere

GenXAI is a trusted partner enterprises worldwide turn to for intelligent transformation: building solutions, and partnerships that scale



5+ Industry presence

120+ Active clients worldwide

10+ Delivery centers

5+ Global partnerships & alliances

💡 Enabling intelligent solutions across borders. Building partnerships that drive sustainable growth

A strong and diversified group

A well-structured group driving innovation,
global delivery and sustainable growth



7 specialized entities. One integrated IT value chain.

From software and enterprise platforms to consulting, infrastructure, and talent, GenXAI's companies give single-vendor access across the IT lifecycle, at home and abroad

About the subsidiaries →

SUBSIDIARY 1



GenXAI Bot Pvt. Ltd.

Engaged comprehensive IT services, including software development, system design, project management, recruitment, and telecommunication solutions for domestic and international markets

SUBSIDIARY 4



Vaikom Tech Solution Pvt. Ltd.

Involved in providing end-to-end software development and IT-enabled services, including custom solutions, web applications, and outsourced IT assignments across various delivery models

SUBSIDIARY 2



GenXAI Platform Pvt. Ltd.

Accelerates enterprise transformation with scalable SAP, ERP, and automation to drive agility and innovation

SUBSIDIARY 5



VeeAR Projects & Tech Pvt. Ltd.

Provides IT consultancy and advisory services, including hardware, software, system design, testing, quality assurance, and process development

SUBSIDIARY 3



GenXAI Softgrid Pvt. Ltd.

Engaged in software and web development, IT-enabled services, hardware and software trading, and computer technology education

SUBSIDIARY 6



Logimetrix Tech Solutions Pvt. Ltd.

Provides IT infrastructure-enabled services. It serves corporate, private, and government clients in India and abroad through third-party service providers

SUBSIDIARY 7

VeeAR Analytics Inc.

Engaged in business process consulting, staff augmentation, and niche IT talent solutions. It provides skilled technology resources, project management support, & consulting services to enterprises across diverse industries



Strengthening governance & oversight



Rakesh Agarwal
Managing Director

- 25+ years of experience in IT and AI-driven solutions
- Former roles:
 - Ernst & Young
 - Reliance Capital
 - ABG Shipyard
- Leads business strategy, operations, financial oversight, and stakeholder engagement
- Commerce degree from University of Rajasthan; executive management training from IIM Lucknow



Lakshmi Agarwal
Whole-Time Director

- Whole-Time Director and Promoter, on the Board since December 2023
- Oversees day-to-day operations across business verticals
- Drives process efficiency through strong governance and best practices
- Bachelor's and Master's Degree in Commerce from University of Rajasthan



Dr. Raj Kishor Khaware
Non-Executive Director

- Non-Executive Director since March 2022
- Over two decades of experience in business consulting
- Provides strategic oversight on plan execution, capital allocation, and internal controls
- Master's Degrees in Science and Philosophy from Jawaharlal Nehru University, New Delhi



Shobit Goyal
Independent Director

- Independent Director since September 2025
- Chartered Accountant and member of ICAI
- ~10 years of experience in tax audits, compliance, and litigation
- Oversees financial reporting, audit processes, and corporate governance
- Commerce Degree from University of Rajasthan



Manan Jain
Independent Director

- Independent Director since September 2025
- Qualified Company Secretary and Chartered member of ICSI and ICAI
- ~7 years of experience; proprietor of *Manan Jai Luhadia & Associates*
- Oversees regulatory compliance and risk management
- Commerce Degree from University of Rajasthan

Experienced leadership driving execution



Sharad Singhvi
Chief Executive Officer

- CEO since January 2026
- 20+ years of experience across:
 - Real Estate
 - Infrastructure
 - Facility Management
 - Shipbuilding & ITES
- Oversees strategic leadership, business growth and financial governance
- B.Tech (IT) from IGNOU; PGDBA from Symbiosis (2007)



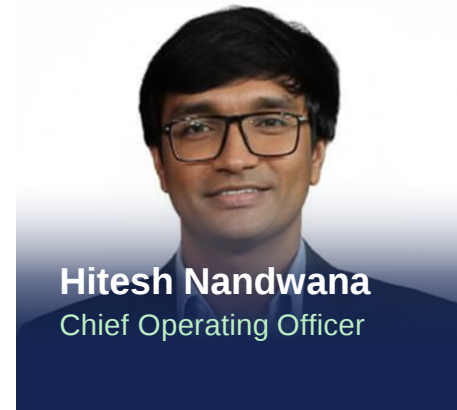
Ashish Goyal
Chief Financial Officer

- CFO since Sept 2025
- ~10+ years of experience in finance and taxation
- Qualified Chartered Accountant and ICAI Associate Member; prior stints at *AU Small Finance Bank* and *SRBC & Co LLP*
- Oversees financial reporting, investment evaluation, financial planning & capital structure management
- Diploma in Corporate Strategy from University of London (2024)



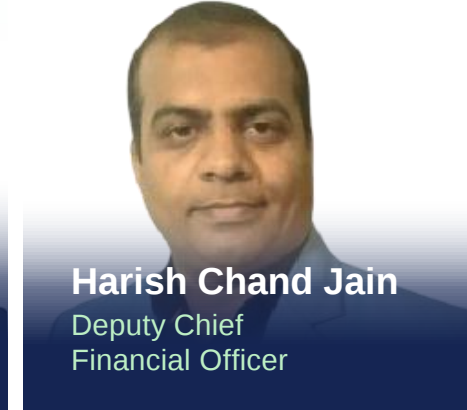
Neha Agarwal
Company Secretary &
Compliance Officer

- Company Secretary & Compliance Officer since September 2025
- 3+ years of post-membership experience
- Associate Member of ICSI
- Manages statutory compliance, regulatory filings and legal guidance
- B.Com & M.Com from University of Rajasthan



Hitesh Nandwana
Chief Operating Officer

- COO since April 2025
- 13+ years of experience in software, web development and AI
- Previously worked with Omax Autos, Derewala Industries & Shriram Pistons & Rings
- Oversees operations, delivery excellence and strategic alignment
- B.Com & PG Diploma in Management from IILM Academy (2011)



Harish Chand Jain
Deputy Chief
Financial Officer

- Joined April 2019 as Senior Manager
- 15+ years of experience in finance
- Supports the CFO across accounting, budgeting, audits, taxation
- B.Com & M.Com from University of Rajasthan; MBA in Finance from National Institute of Management (2009)

Our journey

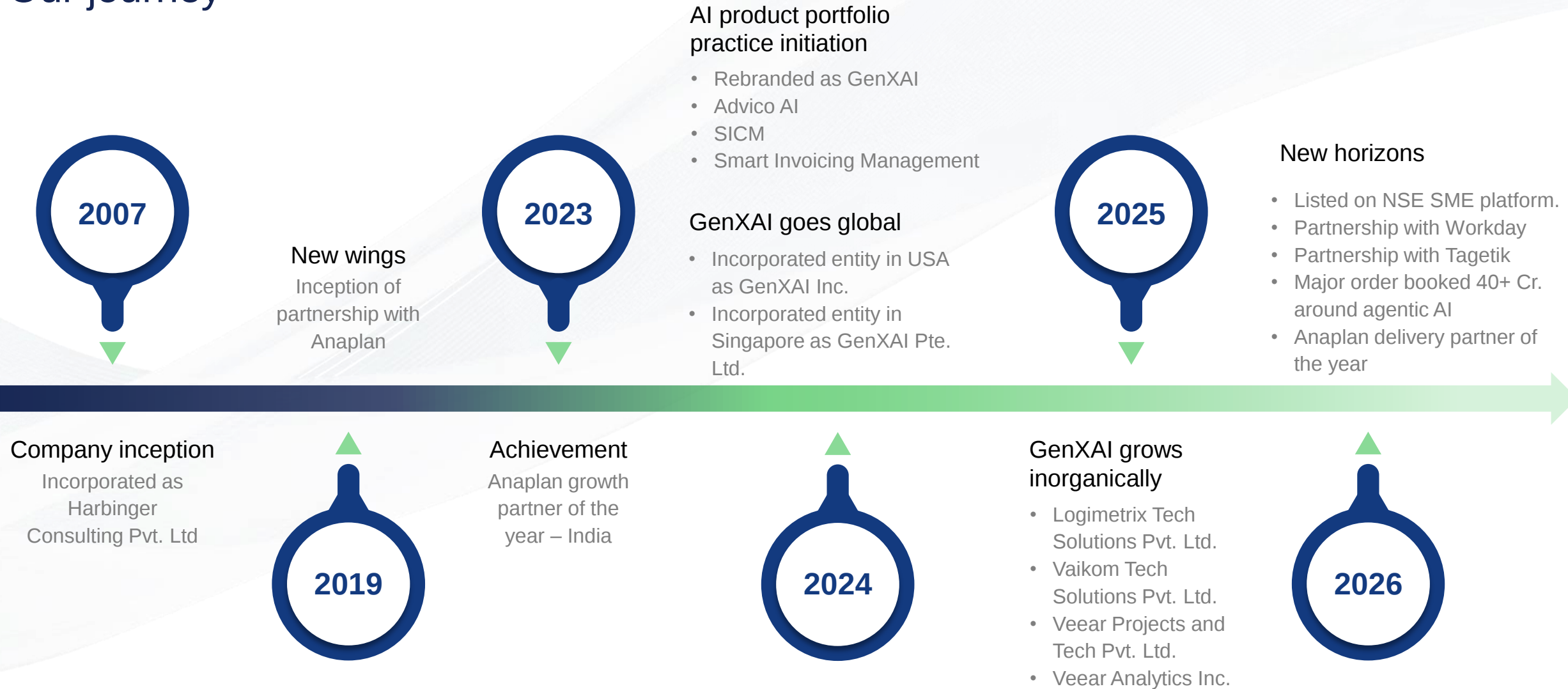


TABLE OF CONTENTS

03

About us

12

Our right
to win

16

Growth
strategy

21

Financial
overview

30

Market
opportunity



From initial projects to long-term strategic relationships

Our ability to deliver consistent value drives high client retention and recurring revenue, forming the foundation of our sustainable growth



60%+

Clients with a vintage of 3+ years

Marquee Clients



Since
2018



Since
2021



Since
2021

OUR CLIENT BASE

GLOBAL



INDIA

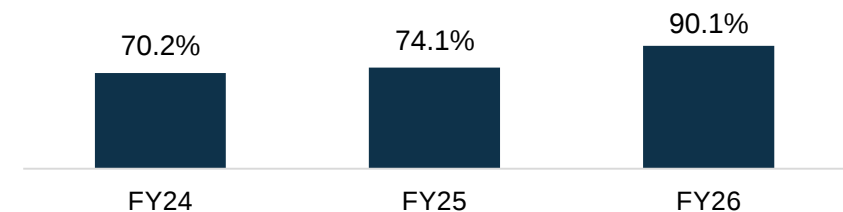


GOVERNMENT & PUBLIC SECTOR



Recurring, long-term client relationships are driving consistent revenue growth and stability

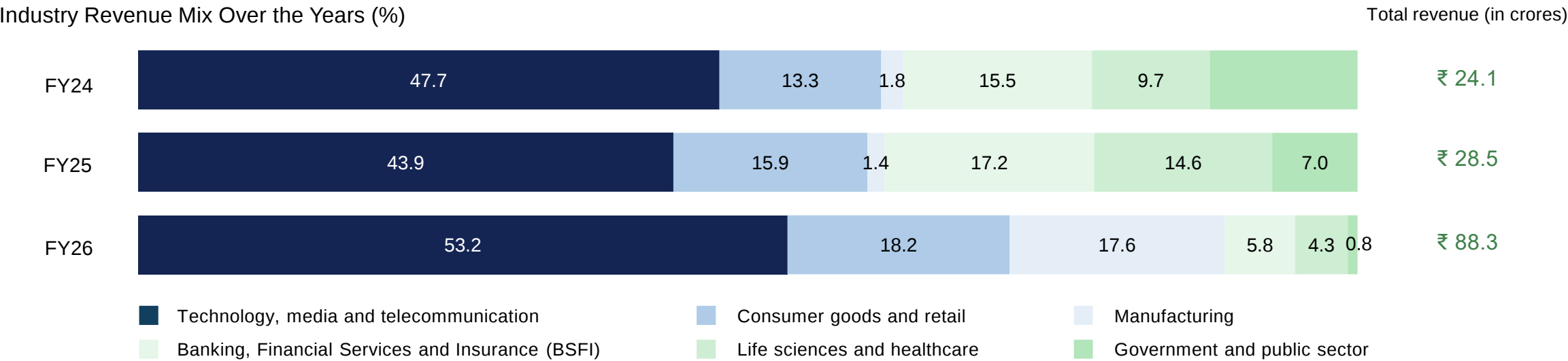
Recurring revenue¹



1. Excludes one-time project-based

Diversified industry exposure and customer portfolio

Revenue generated across six industry verticals, supporting a diversified customer portfolio



Our Industry Coverage

 TECHNOLOGY, MEDIA, & TELCO	 CONSUMER GOODS & RETAIL	 MANUFACTURING	 BSFI	 LIFE SCIENCES & HEALTHCARE	 GOVERNMENT & PUBLIC SECTOR
Enterprise planning, analytics, and digital transformation	Demand planning, performance management, and customer analytics	Production planning, supply chain, and operational analytics	Financial planning, regulatory reporting, and risk analytics	Sales planning, demand forecasting, and operational analytics	Performance management, workforce automation, and analytics

Our strategic growth framework



TABLE OF CONTENTS

03

About us

12

Our right
to win

16

Growth
strategy

21

Financial
overview

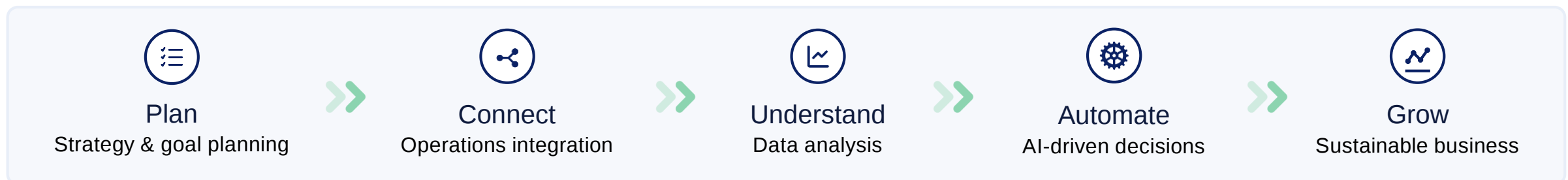
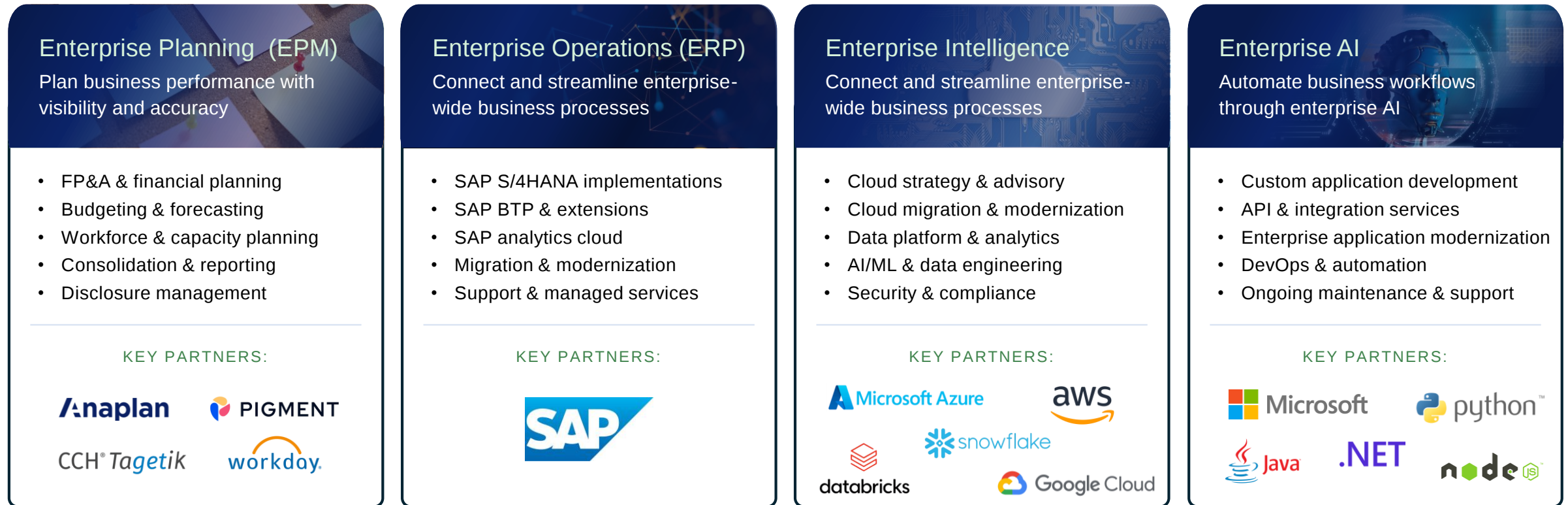
30

Market
opportunity



One integrated partner for enterprise transformation

GenXAI empowers organizations to plan, operate, analyze, and automate business performance through an integrated platform powered by leading technology partnerships



Proprietary AI products driving enterprise transformation

Purpose-built AI products and platforms automating enterprise workflows, improving decision-making and enabling digital transformation.

 Smart Invoice Processing (SIM)	 Sales Incentive Compensation Management (SICM)	 GenAI Engine (GenXAI FLM, SLM, OLM)	 AI Cloud Engine	 Enterprise AI Copilot / Agentic AI Platform / Advico AI
KEY CAPABILITIES • Invoice capture • Invoice validation • Invoice reconciliation • Automated processing	KEY CAPABILITIES • Configurable incentive plans • AI-enabled calculations • Incentive automation • Payout processing • Performance management	KEY CAPABILITIES • Scenario simulation • Forecasting • Decision support • Sales intelligence • Operations optimization • KPI dashboard generation • CRM lead automation • Natural language reporting	KEY CAPABILITIES • Microsoft semantic kernel • LLM integration • Enterprise data connectivity • Context-aware AI • Intelligence decision making • Domain connectors • APIs for integration • AI FSM Vision Model for Counter-Unmanned Aircraft Systems (C-UAS)	KEY CAPABILITIES • AI-powered decision support • Scenario modelling • Workflow automation • Domain-specific copilots • Integration with enterprise systems
BENEFITS • Faster invoice processing • Reduced manual effort • Improved processing accuracy	BENEFITS • Improved transparency • Faster income administration • Automated payout management	BENEFITS • Speeds analysis & planning • Supports decision-making • Improves operational efficiency & data-driven growth	BENEFITS • Scalable & secure AI platform • Faster development & deployment • Unlocks enterprise data value	BENEFITS • Improved decision-making • Higher productivity • Automated enterprise workflow



Our proprietary products enhance scalability, drive automation across enterprise functions and create recurring revenue opportunities.

AI as a service (AlaaS)



Delivering intelligence as a service to accelerate outcomes and drive measurable impact



No infrastructure investment



Faster time to value



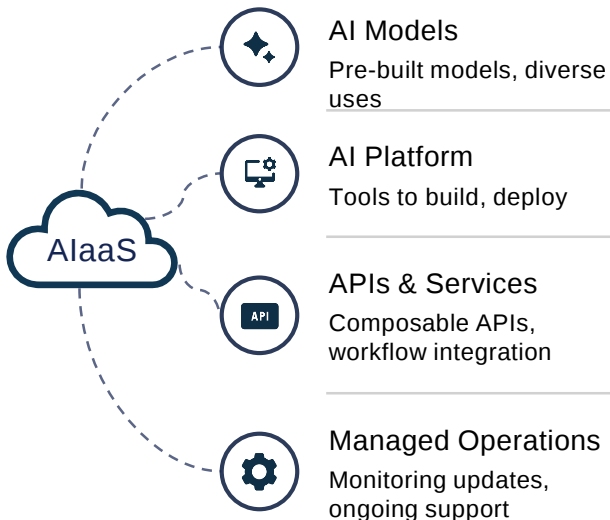
Enterprise-grade security



Scalable and elastic

WHAT IS AlaaS?

AlaaS is a cloud-delivered model providing access to AI capabilities, platforms, and solutions via flexible, subscription-based services.



KEY BENEFITS

Lower Total Ownership Cost
Pay per use, minimal investment

Rapid Innovation
Cutting-edge AI, no delays

Access to Expertise
Best-in-class AI, domain expertise

Built-in Governance
Secure, compliant, governed AI

Business Agility
Scale AI to demand

POWERING ENTERPRISE IMPACT ACROSS FUNCTIONS

	Finance	Reconciliation, anomaly detection, forecasting, risk analysis
	Sales & Marketing	Lead scoring, segmentation, campaign optimization, chatbots
	Operations	Process automation, demand forecasting, intelligent scheduling
	Customer Service	AI-powered agents, ticket classification, response automation
	Human Resources	Talent screening, employee insights, attrition prediction

HOW IT WORKS

-  **Discover**
Identify challenges
-  **Subscribe**
Choose the right AlaaS plan
-  **Integrate**
Integrate APIs into systems
-  **Deploy**
Live, minimal effort
-  **Optimize**
Monitor, learn, improve



AlaaS delivers enterprise-grade AI to every organization, affordably and without the burden of building or maintaining infrastructure, models, or talent

Awards, certifications and industry recognition

Recognition that reinforce our technology leadership, innovation and execution excellence

2026 Anaplan  Anaplan Delivery Capability	2026 UBS FORUMS  UBS Forum Awards • AI-Driven Finance Innovation • Excellence in Intelligent Planning	2025 RAJASTHAN VISIONARY SUMMIT 2025  Rajasthan Visionary Award in Data and AI Innovation
2025 Alden  Emerging Supply Chain Technology Solution of the Year	2024 AEGIS GRAHAM BELL AWARDS  Innovation in GenAI and LLMs	2023 Anaplan  Anaplan Growth Partner of the Year



AI & enterprise transformation

Building intelligent solutions that create real impact



Enterprise software and analytics

Delivering scalable, secure and future-ready enterprise solutions



Trusted technology partner

Partnering with global leaders to drive client success



Industry-recognized innovation

Consistent recognition for innovation, excellence and leadership

TABLE OF CONTENTS

03

About us

12

Our right
to win

16

Growth
strategy

21

Financial
overview

30

Market
opportunity

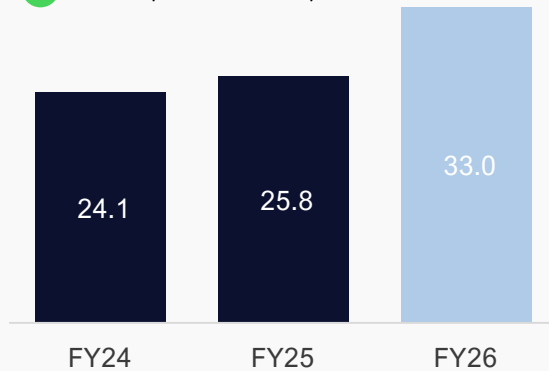


Historical business performance (1/2) (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

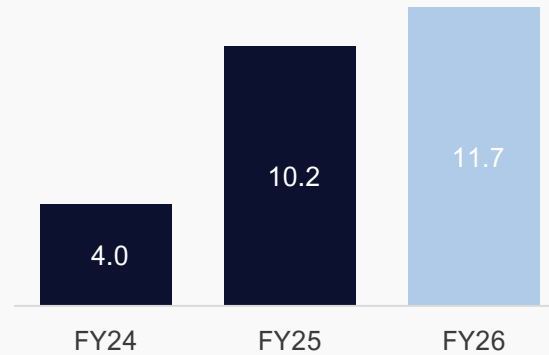
Revenue from operations

▲ 17% (2YR CAGR)



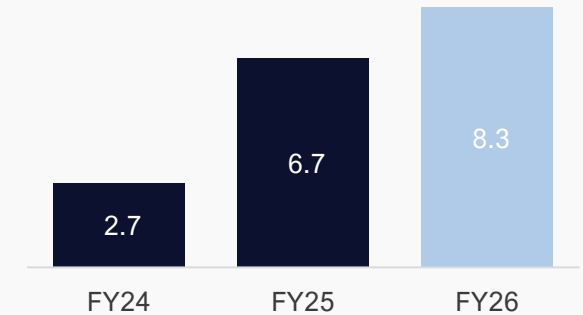
EBITDA

▲ 71% (2YR CAGR)



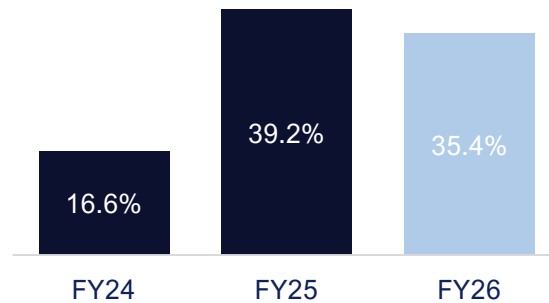
Profit after tax (PAT)

▲ 75% (2YR CAGR)



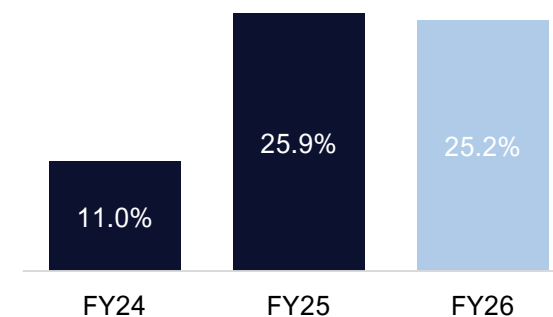
EBITDA margin

▲ 760 bps (OVER 2YR)



PAT margin

▲ 179 bps (OVER 2YR)



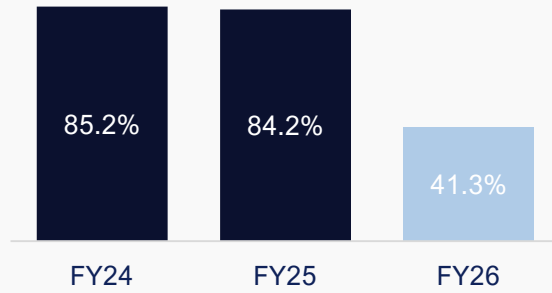
Note: EBITDA: Earnings before interest taxes, depreciation and amortization

Historical business performance (2/2) (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

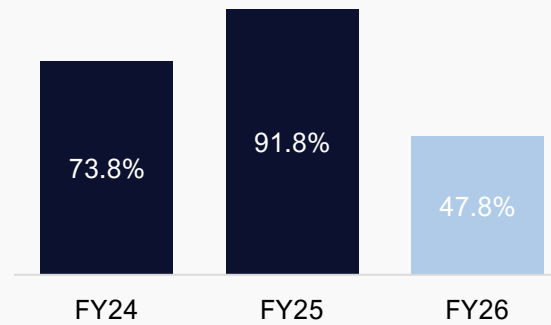
Return on equity (ROE)

▼ -1,265 bps (OVER 2YR)

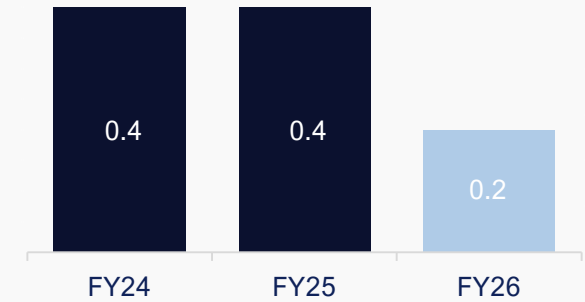


Return on capital employed (ROCE)

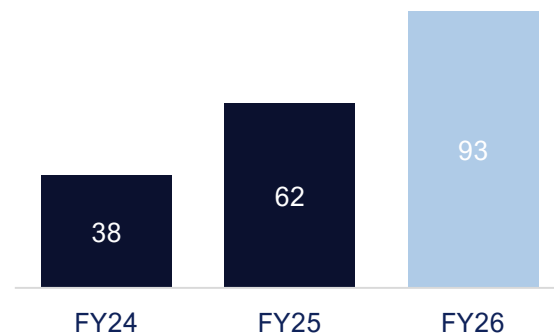
▼ -778 bps (OVER 2YR)



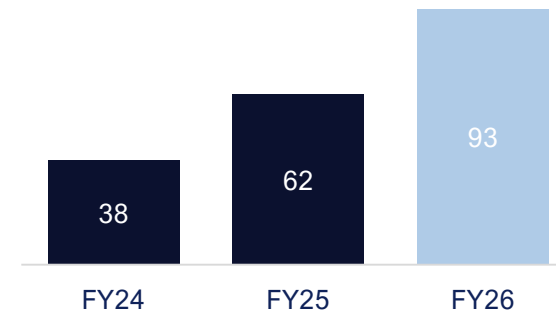
Net debt to equity ratio (D/E)



Debtor days



Cash conversion cycle



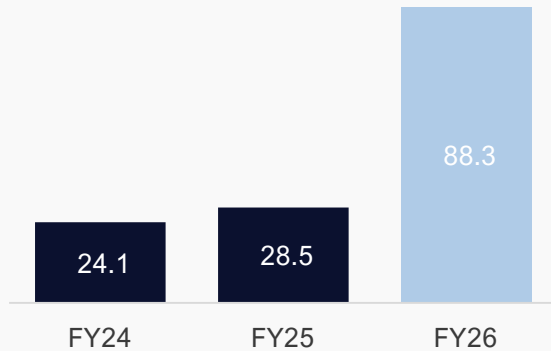
Note: EBITDA: Earnings before interest taxes, depreciation and amortization

Historical business performance (1/2) (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

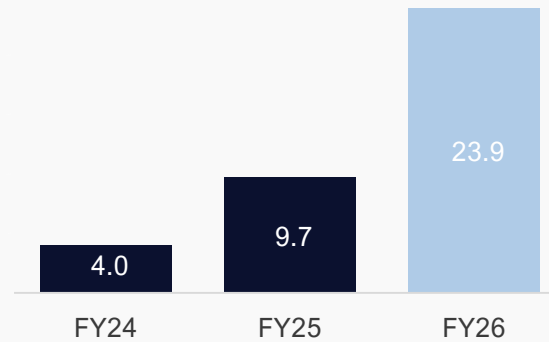
Revenue from operations

▲ 91% (2YR CAGR)



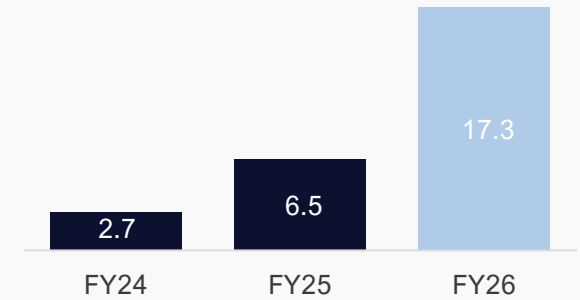
EBITDA

▲ 144% (2YR CAGR)



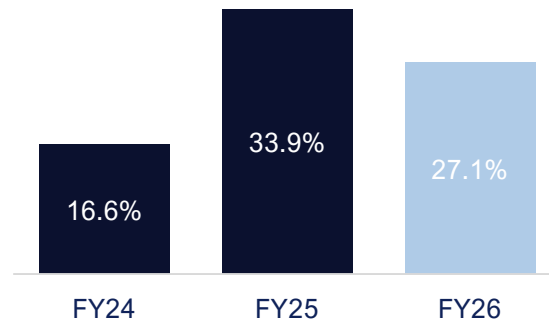
Profit after tax (PAT)

▲ 153% (2YR CAGR)



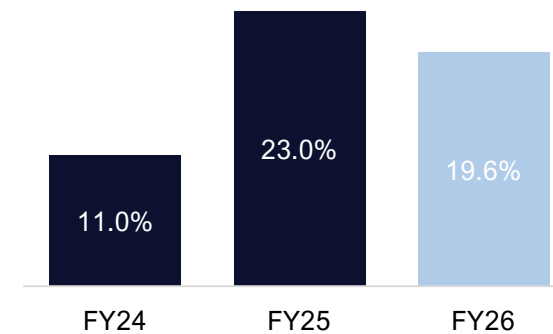
EBITDA margin

▲ 441 bps (OVER 2YR)



PAT margin

▲ 380 bps (OVER 2YR)



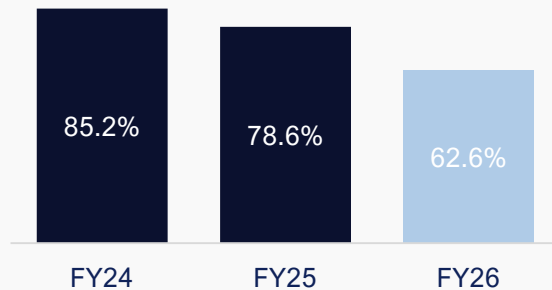
Note: EBITDA: Earnings before interest taxes, depreciation and amortization

Historical business performance (2/2) (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

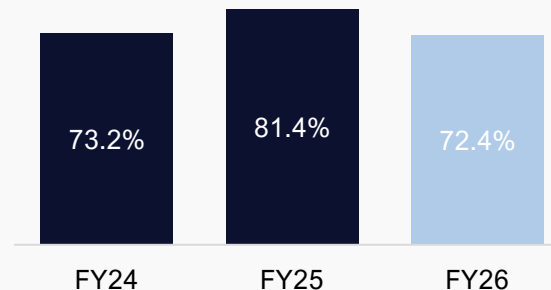
Return on equity (ROE)

▼ 630 bps (OVER 2YR)

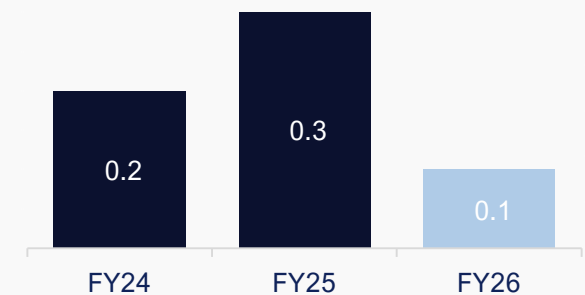


Return on capital employed (ROCE)

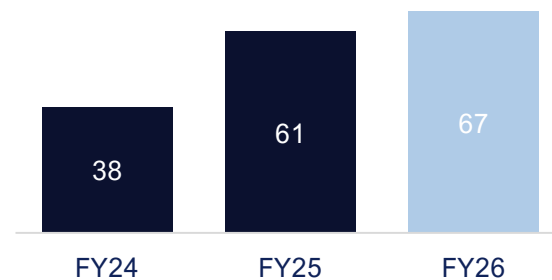
▼ 23 bps (OVER 2YR)



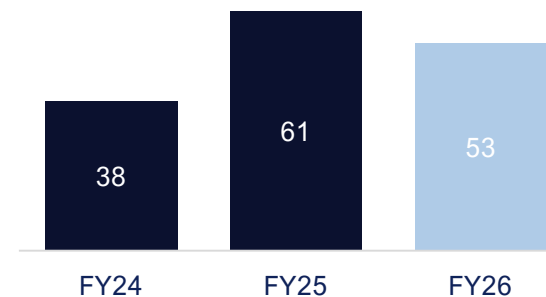
Net debt to equity ratio (D/E)



Debtor days



Cash conversion cycle



Note: EBITDA: Earnings before interest taxes, depreciation and amortization

Income Statement (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26	YoY change
Revenue from operations	24.1	25.8	33.0	28%
Employee benefits expense	11.4	10.3	11.7	14%
Other expenses	8.7	5.3	9.6	81%
EBITDA	4	10.2	11.7	15%
EBITDA margin	16.6%	39.5%	35.4%	-408 bps
Other income	0.1	0.4	1.0	164%
Finance costs	0.2	0.6	0.6	3%
Depreciation and amortization	0.3	0.5	1.0	124%
Profit before tax	3.6	9.1	11.1	22%
Tax expense	0.9	2.4	2.8	15%
Profit after tax	2.7	6.7	8.3	25%
PAT margin	11.0%	23.0%	19.6%	-340 bps

Cash flow Statement (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26
Net Cash from Operating Activities (A)	0.4	5.0	3.9
Net Cash from Investing Activities (B)	-2.6	-6.6	-13.9
Net Cash from Financing Activities (C)	3.5	2.5	9.2
Net Increase / (Decrease) in Cash (A+B+C)	1.3	0.9	-0.8

Balance Sheet (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Equity and Liabilities	FY24	FY25	FY26
Equity Capital	0.2	0.2	13.2
Other Equity	4.5	11.3	15.7
Total shareholders equity	4.4	11.4	28.9
Borrowings	2.4	2.1	1.2
Provisions	-	0.5	0.6
Deferred tax liabilities	0.4	-	-
Total non-current liabilities	2.8	2.6	1.8
Current liabilities:			
Short term borrowings	1.7	5.1	6.7
Trade payables	0.7	0.5	1.5
Other Financial Liabilities	1.7	-	-
Other current liabilities	-	0.6	0.6
Provisions	-	0.6	0.6
Total current liabilities	4.1	7.6	10.2
Total liabilities	6.9	10.2	12
Total Equity and Liabilities	11.3	21.6	40.9

Assets	FY24	FY25	FY26
Non-current assets:			
Property, Plant & Equipment	2.1	2.7	2.5
Intangible assets	-	2.6	5.4
Non-current investment	1.6	0.9	4.1
Deferred tax assets	0.2	0.1	0.3
Loans & advances	-	3.5	10.8
Total Non-Current Assets			
Current assets:			
Trade receivables	2.7	6.0	10.9
Cash and cash equivalents	2.2	3.1	2.3
Short term loans and advances	-	0.2	-
Other current assets	2.4	2.6	4.6
Total current assets	7.4	11.9	17.8
Total assets	11.3	21.6	40.9

Income Statement (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26	YoY change
Revenue from operations	24.1	28.5	88.3	210%
Cost of materials consumed	-	-	16.0	-
Employee benefits expense	11.4	12.6	35.7	182%
Other expenses	8.7	6.2	20.3	228%
EBITDA	4.0	9.7	23.9	147%
EBITDA margin	16.6%	33.9%	27.1%	-681 bps
Other income	0.1	0.3	0.7	106%
Finance costs	0.2	0.6	1.3	113%
Depreciation and amortization	0.3	0.5	1.3	146%
Profit before tax	3.6	8.9	22.1	148%
Tax expense	0.9	2.4	4.8	105%
Profit after tax	2.7	6.5	17.27	-164%
PAT margin	11.0%	23.0%	19.6%	-340 bps

Cash flow Statement (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26
Net Cash from Operating Activities (A)	0.4	4.1	-6.3
Net Cash from Investing Activities (B)	-2.6	-6.2	-12.9
Net Cash from Financing Activities (C)	3.5	3.4	19.3
Net Increase / (Decrease) in Cash (A+B+C)	1.3	1.3	0.1

Balance Sheet (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Equity and Liabilities	FY24	FY25	FY26
Equity Capital	0.2	0.2	13.2
Other Equity	4.2	11.3	22.8
Non-Controlling Interest	-	0.7	6.9
Total shareholders equity	4.4	12.2	42.9
Borrowings	2.4	2.1	2.6
Provisions	0.4	0.8	1.7
Total non-current liabilities	2.8	2.9	4.3
Current liabilities:			
Short term borrowings	1.7	5.2	13.6
Trade payables	0.7	0.7	9.9
Other current liabilities	1.7	2.0	6.6
Provisions	-	0.6	3.5
Total current liabilities	4.1	8.4	33.6
Total liabilities	6.9	11.4	37.9
Total Equity and Liabilities	11.3	23.6	80.9

Assets	FY24	FY25	FY26
Non-current assets:			
Property, Plant & Equipment	2.1	2.9	3.0
Intangible assets	-	5.8	12.9
Non-current investment	1.6	0.9	2.7
Deferred tax assets	0.2	0.3	1.0
Loans & advances	-	-	1.6
Other Non- Current Assets	-	-	0.3
Total non-current assets	3.9	10.0	21.3
Current assets:			
Inventories	-	-	9.9
Trade receivables	2.7	6.8	25.8
Cash and cash equivalents	2.2	3.5	4.1
Short term loans and advances	-	0.3	1.3
Other current assets	2.4	3.0	18.5
Total current assets	7.4	13.7	59.6
Total assets	11.3	23.6	80.9

TABLE OF CONTENTS

03

About us

12

Our right
to win

16

Growth
strategy

21

Financial
overview

30

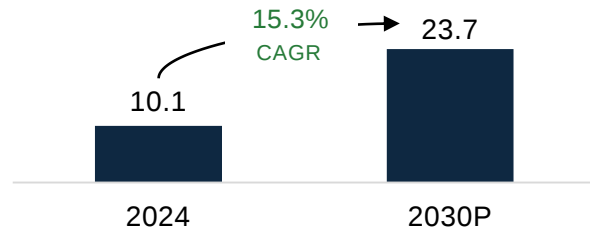
Market
opportunity



Enterprise AI & EPM market opportunity

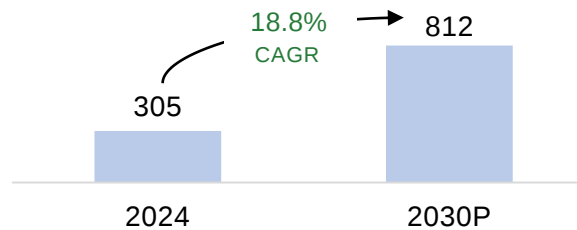
Rapid AI adoption, cloud migration, and enterprise digital transformation are driving sustained demand for planning, analytics, and AI solutions.

Global EPM market (USD Billion)



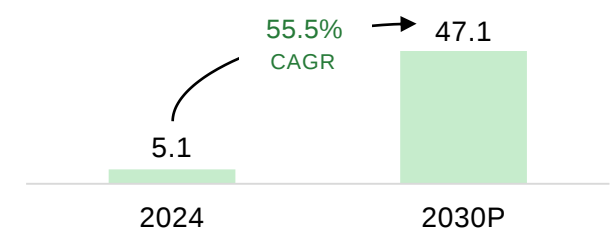
Connected planning and performance management adoption is fueling sustained global demand

India EPM market (USD Million)



Indian enterprises are ramping up digital finance investment, led by integrated planning and cloud platforms

Enterprise agentic AI market (USD billion)



Agentic AI emerging as the next enterprise software frontier, enabling autonomous planning and decision support

Source: D&B – Industry Report, “Market Scenario & India Scenario, Enterprise Performance Management (EPM) System” – May 2026 | D&B – Worldwide AI Spending Guide, 2024

Structural growth drivers



Cloud-native enterprise platforms



Enterprise AI adoption



Connected planning & analytics



Global Capability Centers (GCCs)



Governance & regulatory reporting



Operates across high-growth Enterprise AI and EPM markets



Addresses demand through integrated Planning, ERP, Analytics, and AI

Why GenXAI is well positioned



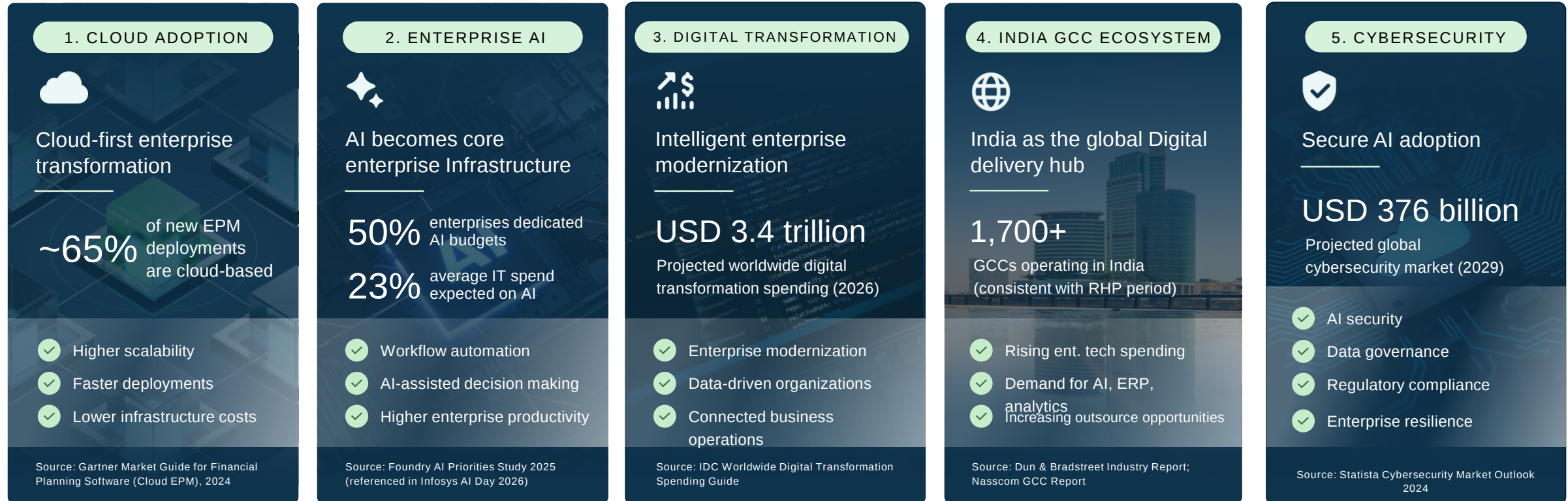
Proprietary AI products complement consulting and implementation



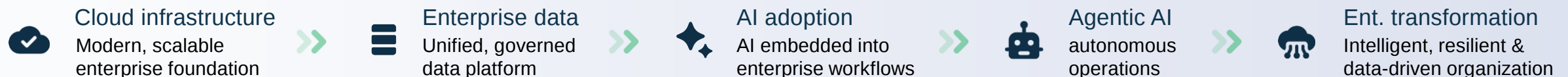
Well positioned for enterprise digital transformation and AI adoption trends

Five structural trends driving enterprise technology spending

Structural tailwinds in cloud, AI, and data are driving multi-year enterprise investment in intelligent platforms.

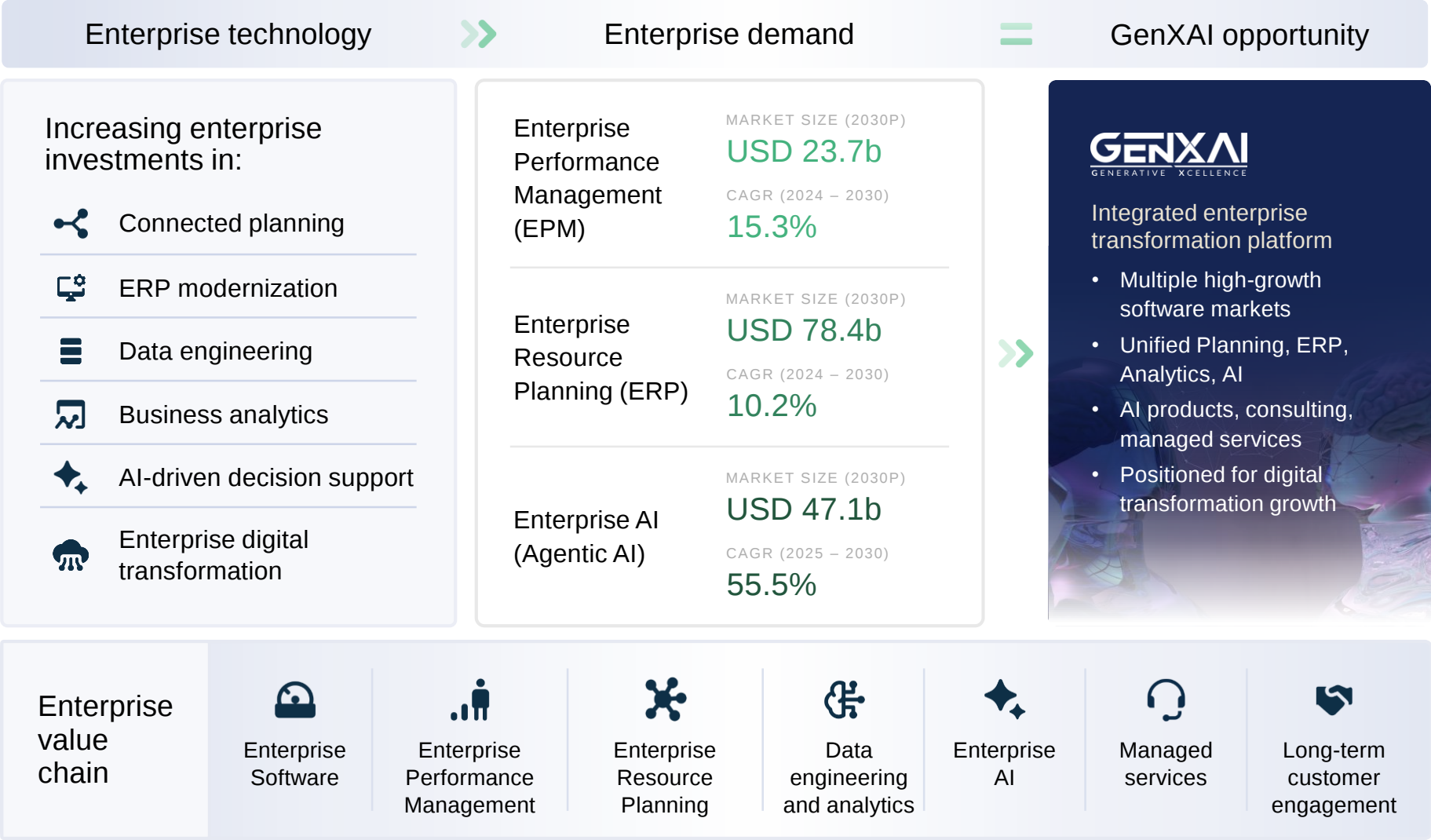


THE ENTERPRISE TRANSFORMATION JOURNEY



GenXAI operates at the intersection of high-growth enterprise markets

The convergence of Enterprise Planning, AI, Analytics, and Cloud is fueling growth for technology solution providers.



GenXAI's addressable opportunity		
MARKETS	MARKET SIZE (2030P) - USD	CAGR % (2024-2030)
Global EPM	23.7B	15.3
India EPM	812M	18.8
Enterprise ERP	78.4B	10.2
Analytics	132.9B	20.4
Data engineering	34.0B	21.0
Enterprise agentic AI	47.1B	55.5 2025-2030
Enterprise planning & AI convergence	155.2B	37.6 2025-2030

1. DM & Frostburnt Industry Report – EPM System – May 2026 | 2. DM & Frostburnt Industry Report – ERP System – May 2026 | 3. Statista – Market Outlook & Technology Market Reports (2024)

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[Book a Meeting](#)



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